## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

check applicable  FEDER	box) AL CANDIDA	TE	✓ STATE	LOCAL CAN	NDIDATE	
	il Themselve: r, Federal Car					
<b>Station and</b> WRAL-TV	Location:			Date   10/28/	2	
I, HEIDI GUEI	RRA					
being/on behalf	of: CHAD BARE	FOOT			, a legally	
qualified candidate of the REPUBLICAN political party for the office of: STATE SENATE  in the GENERAL election to be held on: 11/6/12  do hereby request station time as follows:  Broadcast Time of Day,						
Length	Rotation or Package	Days	Class	Times per Week	Number of Weeks	
		SEE	ATTACHED			
	F		de la company de	1		
Total Charges \$71,980 g / \$61,183 N						

For programming that, in whole national importance," list the m	e or in part, "communicates a message relat natters below:	ing to any political matter of
N/A		
I amount that the marries of fo	with a board described has a described by	C
7	r the above described broadcast time has be	en turnished by:
COMMITTEE TO ELECT (	CHAD BAREFOOT	·
	unce the time as paid for by such person or ntity is either a legally qualified candidate o	
committee/organization of the		or all additionized
The name of the treasurer of the	e candidate's authorized committee is:	
CHRIS AYERS		
	e its political advertising policies, including other sales practices (not applicable to feder	
THIS STATION DOES NOT	DISCRIMINATE OR PERMIT DISCRI	MINATION ON THE BASIS
	IN THE PLACEMENT OF ADVERTISIN	
To Be Signed B	By Candidate or Authorized	Committee
10/19/12	HEIDI GUERRA	
Date	Signature	
To Do Cio	and Dar Chation Demonstrate	- 4.5
TO BE SIG	ned By Station Representa	ative
Accepted	Accepted in Part	Rejected
~ Accepted	Accepted in 1 art	Kejected
		<b></b>
Dave Zalis	Dave Lyles Printed Name	Sales Manager
J.5 <i>U</i>	* ************************************	IIII V

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## CONTRACT



WRAL-TV 2619 Western Blvd Raleigh, NC 27605 (919)821-8514

And:

Innovative Advertising 403 N. Columbia St. Covington, LA 70433

	Contract / Re	vision		Alt Order#		
	119714	1		6389400		
Product						
CHAD BAREFOOT 10/23						
Contract Dates	Estimate #					
10/23/12 - 11/04/12	1029					
<u>Advertiser</u>			<u>Ori</u>	ginal Date	/ Revision	
Barefoot for NC Senate			1	0/22/12	/ 10/22/12	
L	Billing Cycle	Billing (	Cale	endar	Cash/Trade	
	EOM/EOC	DC Broadcast  Account Executive			Cash	
	Station			xecutive .	Sales Office	
	WRAL	Cheryl	Bla	ir	Washington Te	
	Special Hand	ling				
	CIA - Mark PA	AID.				
	Demographic					
	Adults 35+					
	IDB#	<u>Adverti</u>	ser	Code	Product Code	
	Agency Ref			Advertiser	Ref	

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Sp	oots	Amount
N 1 WRAL 10/29/12 11/04/12 WRAL 5:30AM News	530-6a	:30	NM	2	\$500.00
CLASS 4 CANDIDATE R9.26  Start Date End Date Weekdays Spots/Week  Week: 10/29/12 11/04/12 MTWTF 2	<u>Rate</u> \$250.00				•
N 2 WRAL 10/23/12 11/04/12 WRAL 4:30am News	4:30a - 5am	:30	NM	9	\$900.00
CLASS 3 CANDIDATE R9.26         Start Date       End Date       Weekdays       Spots/Week         Week: 10/22/12       10/28/12       -TwTF       4         Week: 10/29/12       11/04/12       MTwTF       5	<u>Rate</u> \$100.00 \$100.00				
N 3 WRAL 10/23/12 11/04/12 WRAL 5am News	5am - 5:30a	:30	NM	4	\$1,600.00
CLASS 3 CANDIDATE R9.26         Start Date       End Date       Weekdays       Spots/Week         Week: 10/22/12       10/28/12       -TWTF       2         Week: 10/29/12       11/04/12       MTWTF       2	<u>Rate</u> \$400.00 \$400.00				
N 4 WRAL 10/23/12 11/04/12 WRAL AM News	6-7a	:30	МM	6	\$2,400.00
CLASS 4 CANDIDATE R9.26 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12 -TwTF 3  Week: 10/29/12 11/04/12 MTWTF 3	<u>Rate</u> \$400.00 \$400.00				
N 5 WRAL 10/23/12 11/04/12 WRAL 6a News Sat	6-8a	:30	NM	4	\$600.00
CLASS 4 CANDIDATE R9.26         Start Date       End Date       Weekdays       Spots/Week         Week: 10/22/12       10/28/12      5-       2         Week: 10/29/12       11/04/12      5-       2	<u>Rate</u> \$150.00 \$150.00				
N 6 WRAL 10/29/12 11/04/12 WRAL News Sat. 9a-9:30a	9:00a - 9:30a	:30	NM	1	\$200.00
CLASS 4 CANDIDATE R9.26  Start Date End Date Weekdays Spots/Week  Week: 10/29/12 11/04/125- 1	<u>Rate</u> \$200.00				
N 7 WRAL 10/23/12 11/04/12 WRAL Sun Morning News	7-9a	:30	NM	4	\$600.00
CLASS 4 CANDIDATE R9.26           Start Date         End Date         Weekdays         Spots/Week           Week:         10/22/12         10/28/12        5         2	<u>Rate</u> \$150.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise



WRAL-TV 2619 Western Blvd Raleigh, NC 27605 (919)821-8514

	Contract / Revision	Alt Order #
	119714 /	6389400
Contract Dates	Product	Estimate #

10/23/12 - 11/04/12 CHAD BAREFOOT 10/2 1029

<u>Advertiser</u> Original Date / Revision 10/22/12 / 10/22/12 Barefoot for NC Senate

*Line Ch Start Date End Date Description Time Days Length Week Rate Type Spots    Start Date   End Date   Weekdays   Spots/Week   Rate	\$200.00 \$900.00
N 8 WRAL 10/23/12 10/28/12 Face The Nation 1030-1130 1030-1130 :30 NM 1 CLASS 4 CANDIDATE R9.26	
CLASS 4 CANDIDATE R9.26	
<u>Start Date                                  </u>	\$900.00
N 9 WRAL 10/23/12 11/04/12 The Doctors 10-11AM :30 NM 9	
CLASS 4 CANDIDATE R9.26 <u>Start Date                                  </u>	
N 10 WRAL 10/29/12 11/04/12 Dr. Phil 9-10a :30 NM 1	\$115.00
CLASS 4 CANDIDATE R9.26 <u>Start Date                                  </u>	
N 11 WRAL 10/29/12 11/04/12 CBS This Morning 7am - 9am :30 NM 4	\$700.00
CLASS 4 CANDIDATE R9.26 Start Date End Date Weekdays Spots/Week Rate Week: 10/29/12 11/04/12 MTWTF 4 \$175.00	
N 12 WRAL 10/23/12 11/04/12 Noon News 12p-1p :30 NM 4	\$2,140.00
CLASS 3 CANDIDATE R9.26 <u>Start Date                                  </u>	
N 13 WRAL 10/23/12 11/04/12 The Insider (1-130p) 1-130p :30 NM 4	\$660.00
CLASS 4 CANDIDATE R9.26 <u>Start Date                                  </u>	
N 14 WRAL 10/23/12 11/04/12 5:00 First News 5-530p :30 NM 4	\$7,120.00
CLASS 3 CANDIDATE R9.26 <u>Start Date                                  </u>	
N 15 WRAL 10/23/12 11/04/12 5:30 News 530-6p :30 NM 4	\$7,120.00
CLASS 3 CANDIDATE R9.26 <u>Start Date                                  </u>	
N 16 WRAL 10/23/12 11/04/12 6pm News (M-F) 6-630p :30 NM 4	\$8,900.00
CLASS 3 CANDIDATE R9.26 <u>Start Date</u>	
N 17 WRAL 10/23/12 11/04/12 CBS Evening News (M-F) 630p-7p :30 NM 1	\$2,225.00
CLASS 3 CANDIDATE R9.26         Start Date       End Date       Weekdays       Spots/Week       Rate         Week: 10/22/12       10/28/12        0       \$0.00         Week: 10/29/12       11/04/12       MTWTF       1       \$2,225.00	

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WRAL-TV 2619 Western Blvd Raleigh, NC 27605 (919)821-8514

Contract / Re	vision	Alt Order #
119714	1	6389400

Contract Dates Product Estimate # 10/23/12 - 11/04/12 CHAD BAREFOOT 10/2 1029

Advertiser Original Date / Revision 10/22/12 **Barefoot for NC Senate** / 10/22/12

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spo	ts	Amount
N 18 WRAL 10/23/12 11/04/12 Late News	11-1135p	:30	NM	10	\$6,500.00
CLASS 4 CANDIDATE R9.26  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12 -TWTF 5  Week: 10/29/12 11/04/12 MTWTF 5	<u>Rate</u> \$650.00 \$650.00		·		
	*	00			4050.00
N 19 WRAL 11/04/12 11/04/12 Late News	11-1135p	:30	NM	1	\$650.00
CLASS 4 CANDIDATE R9.26           Start Date         End Date         Weekdays         Spots/Week           Week: 10/29/12         11/04/12        S         1	<u>Rate</u> \$650.00				
N 20 WRAL 11/03/12 11/03/12 CRIMINAL MINDS	1135-1235XM	:30	NM	2	\$190.00
CLASS 4 CANDIDATE R9.26           Start Date         End Date         Weekdays         Spots/Week           Week: 10/29/12         11/04/12        5-         2	<u>Rate</u> \$95.00				
N 21 WRAL 10/29/12 11/04/12 Mon Hour 1	8-9p	:30	NM	1	\$1,800.00
CLASS 4 CANDIDATE R9.26 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 M 1	<u>Rate</u> \$1,800.00				
N 22 WRAL 10/29/12 11/04/12 Wed Hour 1	8-9p	:30	NM	1	\$1,100.00
CLASS 4 CANDIDATE R9.26 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12W 1	<u>Rate</u> \$1,100.00				
N 23 WRAL 10/23/12 10/28/12 Wed Hour 2	9-10p	:30	NM	1	\$3,555.00
CLASS 3 CANDIDATE R9.26  Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12W 1	<u>Rate</u> \$3,555.00				
N 24 WRAL 10/23/12 11/04/12 Thu Hour 1	8-9p	:30	NM	2	\$4,800.00
CLASS 4 CANDIDATE R9.26  Start Date End Date Weekdays Spots/Week  Week: 10/22/12 10/28/12T 1  Week: 10/29/12 11/04/12T 1	<u>Rate</u> \$2,400.00 \$2,400.00				
N 25 WRAL 10/23/12 10/28/12 Sat Hour 1	8-9p	:30	NM	1	\$250.00
CLASS 4 CANDIDATE R9.26 Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12S- 1	<u>Rate</u> \$250.00				
N 26 WRAL 10/23/12 10/28/12 Sun Hour 2	9-10pm	:30	NM	1	\$3,335.00
CLASS 3 CANDIDATE R9.26 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12S 1	<u>Rate</u> \$3,335.00				
N 27 WRAL 11/04/12 11/04/12 CBS SPECIAL	1030-1130P	:30	NM	1	\$2,445.00
CLASS 3 CANDIDATE R9.26  Start Date End Date Weekdays Spots/Week  Week: 10/29/12 11/04/12S 1	<u>Rate</u> \$2,445.00				
N 28 WRAL 10/23/12 11/04/12 ACC Football	12N-330P	:30	NM	4	\$4,440.00
CLASS 3 CANDIDATE R9.26         Start Date       End Date       Weekdays       Spots/Week         Week: 10/22/12       10/28/12      S-       2         Week: 10/29/12       11/04/12      S-       2	<u>Rate</u> \$1,110.00 \$1,110.00				
N 29 WRAL 10/23/12 11/04/12 NFL Football (Early) CLASS 4 CANDIDATE R9.26	1p - 4:30p	:30	NM	4	\$6,000.00

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WRAL-TV 2619 Western Blvd Raleigh, NC 27605 (919)821-8514

		<u>Alt Order #</u> 6389400
Contract Dates	Product	Estimate #
10/23/12 - 11/04/12	CHAD BAREFOOT 10/2	1029

Advertiser Original Date / Revision **Barefoot for NC Senate** 10/22/12 / 10/22/12

*Line Ch Start	Date End Da	ate Descripti	on	Start/End Time	Days	Spots/ Length Week	Rate	Types	Spots	Amount
Start Date		<u>Weekdays</u>	Spots/Week	<u>Rate</u>						
Week: 10/22/12	10/28/12	S	2	\$1,500.00						
Week: 10/29/12	11/04/12	S	2	\$1,500.00						
N 30 WRAL 10/29	)/12 11/04/1	2 Late Late	Show	1237a-137a		:30		NM	1	\$35.00
CLASS 4 CA	NDIDATE R9	.26								
Start Date	End Date	<u>Weekdays</u>	Spots/Week	Rate				1		
Week: 10/29/12	11/04/12	MTWTF	1	\$35.00						
						Total	S		96	\$71,980.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 -10/28/12	41	\$34,580.00	\$29,393.00
10/29/12 -11/04/12	55	\$37,400.00	\$31,790.00
Totals	96	\$71,980.00	\$61,183.00

Signature:	Date:	